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Fiscal Year Ending March 31, 2023(FY22) First Quarter Financial Briefing

Takashima & Co., Ltd. Securities code: 8007

August 31, 2022



Takashima & Co., Ltd.

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1. FY22 1Q Financial Highlights

FY22 1Q Performance highlights

**Sales and profits increased in the Electronics Devices segment, but the Construction Supply segment and the Industrial Materials segment were sluggish.
Both net sales and profit decreased Year-on-Year, resulting in lower sales and profit.**

FY23 Forecast

Not changed. Aiming to profit attributable to owners of parent ¥1,400M.

Dividends

**Not changed.
Forecast: ¥140 per year.(Interim ¥70 and Year-end ¥70)**

Consolidated Performance: P/L



- ✓ Sales and profits increased in the Electronics Devices segment, but the Construction Supply segment and the Industrial Materials segment were sluggish. Both net sales and profit decreased Year-on-Year(YoY), resulting in lower sales and profit.
- ✓ Progress against the full-year forecast is 21.6% for net sales, and 13.7% for net profit attributable to owners of parent.

(unit : Millions of yen)

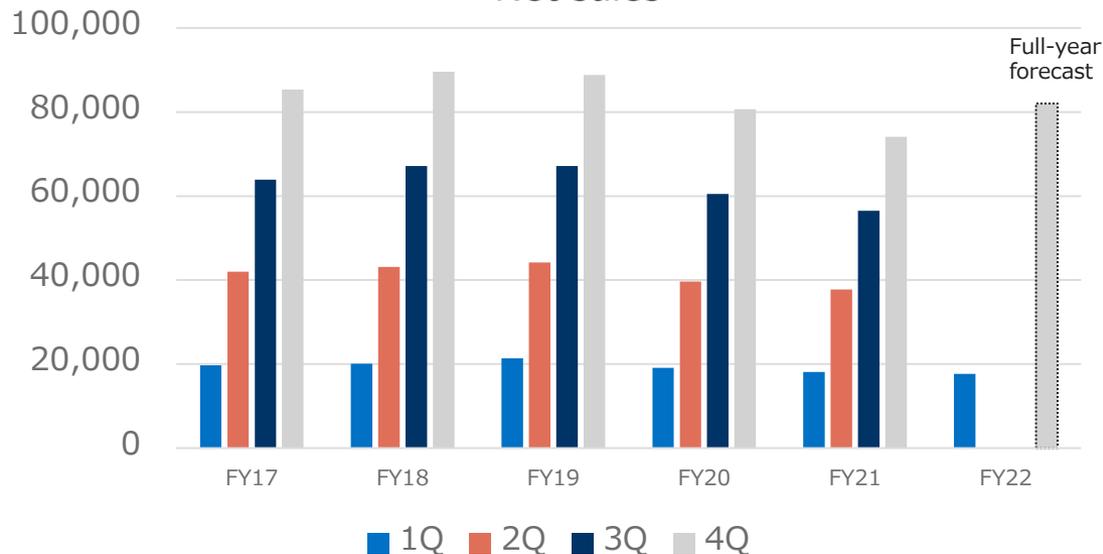
	FY21 1Q		FY22 1Q		Year-on-Year		FY22 Forecast	Progress against full-year forecast
	Amount	Net sales ratio	Amount	Net sales ratio	Amount of change	Ratio of change		
Net sales	18,084	-	17,674	-	(409)	(2.3)%	82,000	21.6%
Operating profit	256	1.4%	188	1.1%	(68)	(26.6)%	1,800	10.5%
Ordinary profit	324	1.8%	300	1.7%	(24)	(7.4)%	1,900	15.8%
Profit attributable to owners of parent	242	1.3%	191	1.1%	(50)	(20.8)%	1,400	13.7%

Consolidated Performance: P/L - Sales and Operating Profit Transition



(Unit: Millions of yen)

Net sales



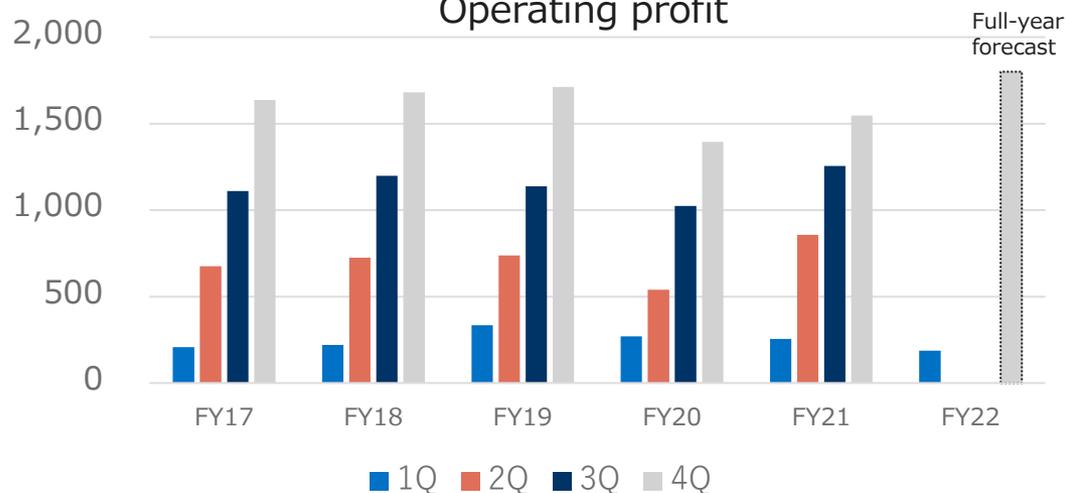
Net sales

¥17,674M

Year-on-Year (2.3)%

(Unit: Millions of yen)

Operating profit



Operating profit

¥188M

Year-on-Year (26.6)%

The end of FY21

The end of FY22 1Q

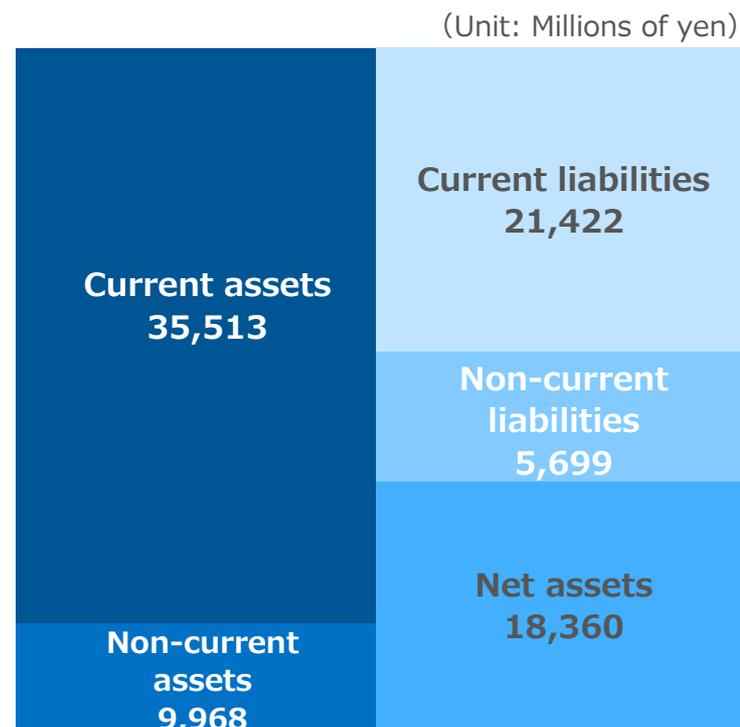
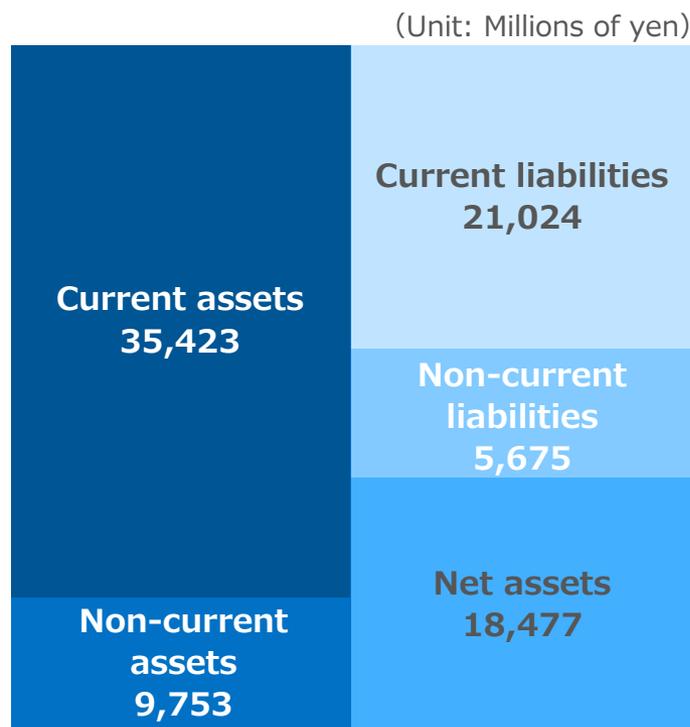
Total assets : **¥45,176M** **+305M**

Total assets : **¥45,482M**

Equity ratio : **40.9%**

(0.5)pt

Equity ratio : **40.4%**



Consolidated Performance: B/S

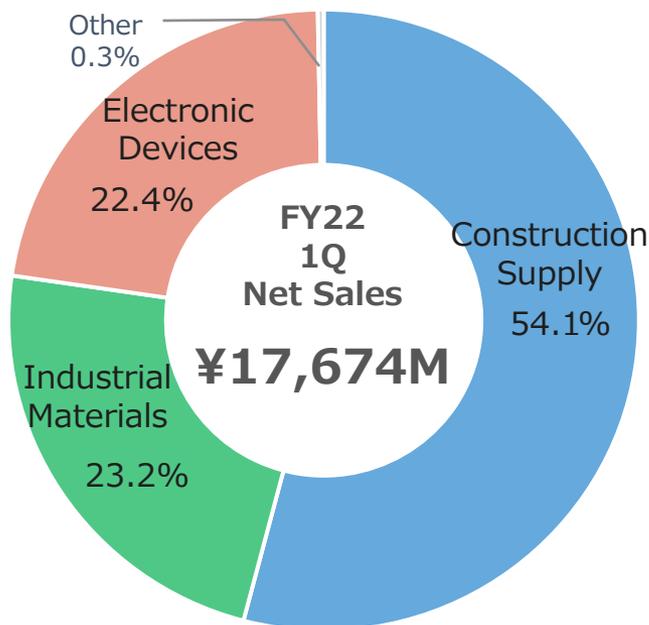


(Unit: Millions of yen)

	FY21	FY22 1Q	Year-on-Year		Main reasons of change
			Amount of change	Ratio Of change	
Total assets	45,176	45,482	+305	+0.7%	
Total current assets	35,423	35,513	+90	+0.3%	Notes and account receivable –trade, and contract assets (220), merchandise and finished goods+434
Total non-current assets	9,753	9,968	+214	+2.2%	
Property, plant and equipment	4,252	4,284	+32	+0.8%	
Intangible assets	514	600	+86	+16.7%	
Total investments and other assets	4,986	5,082	+96	+1.9%	Investment securities+85
Total liabilities and net assets	45,176	45,482	+305	+0.7%	
Total liabilities	26,699	27,121	+422	+1.6%	
Total current liabilities	21,024	21,422	+398	+1.9%	Electronically recorded obligations – operating (475), Notes and accounts payable- trade +763, short-term borrowings +360
Total non-current liabilities	5,675	5,699	+23	+0.4%	Other+76
Total net assets	18,477	18,360	(117)	(0.6)%	Retained earnings (dividends) (581), Retained earnings (profit attributable to owners of parents) +191, Foreign currency translation adjustment+214

Performance of Each Segment

Net Sales Configuration by Segment



Industrial Materials Segment

This segment handles a diverse range of commercial products, including plastic materials and molded products, high-performance products for rolling stock, industrial textiles, LED construction, and OEM of apparel. We also make use of manufacturers within the group to offer a variety of other services and functions.



Construction Supply Segment

This segment handles a variety of commercial products related to construction and building, including wall materials, foundation pillars(piles), insulation materials, solar panels, and interior materials. We have established a nationwide sales network and also undertake a wide variety of processes, from planning and design to construction.



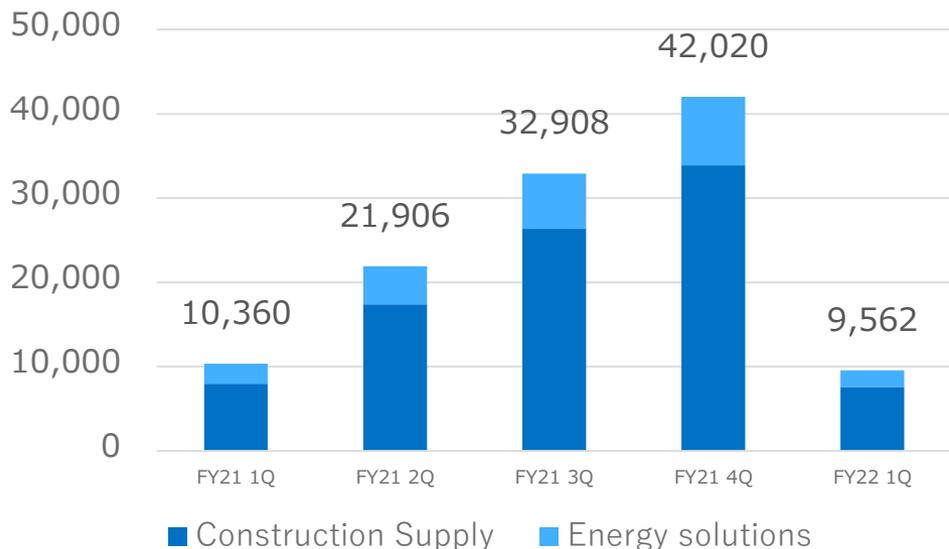
Electronic Device Segment

This segment, which incorporates 11 bases including six subsidiaries in Asia, purchases and sells a variety of electronic devices both in Japan and Internationally. It also engages in assembly and processing at group plants overseas(Thailand and Vietnam)to address customer needs.



Net Sales

(Unit: Millions of yen)



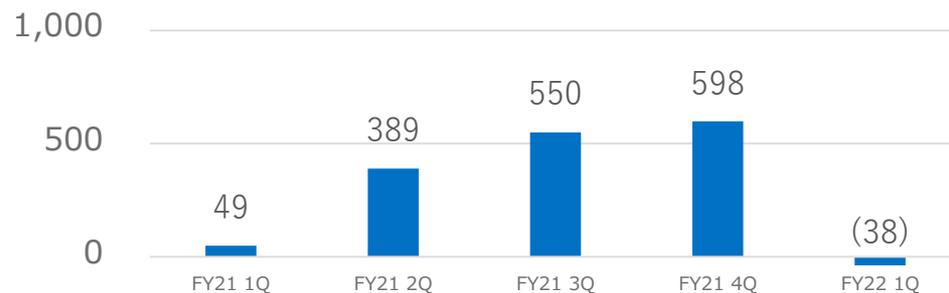
Net Sales

¥9,562M

Year-on-Year(7.7)%

Segment profit/loss*

(Unit: Millions of yen)



Segment loss

¥(38)M

*Operating profit/loss

(500)

Briefing by Segment: Construction Supply by Business Fields



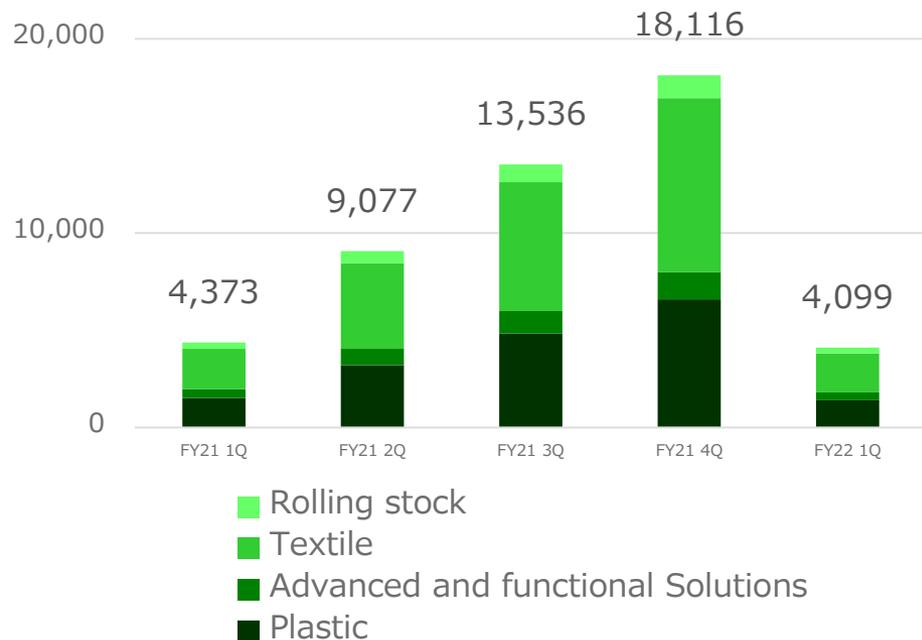
- In the construction supply field, sales declined due to a trough in orders for large-scale projects in the construction-related field, such as ground improvement work.
- Energy solution field remained sluggish due to supply delays of solar panels and peripheral equipment
- Thermal Insulation field and housing material fields remained strong and contributed to profit
- Sales and profit decreased due to an increase in selling, general and administrative expenses resulting from increased sales activities and system investments aimed at expanding business performance

(Unit: Millions of yen)

Business field	FY21 1Q	FY22 1Q	Year-on-Year	
			Amount of change	Ratio of change
Construction supply				
—Sales, design, and construction of materials related to housing and non-housing	7,972	7,691	(281)	(3.5)%
Energy solutions				
—Sales of solar power generation systems, energy products, and “all-electrification” products.	2,387	1,871	(516)	(21.6)%
Total	10,360	9,562	(798)	(7.7)%

Net sales

(Unit: Millions of yen)



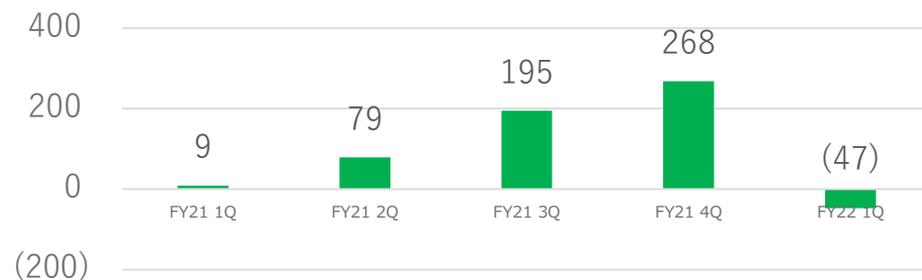
Net Sales

¥4,099M

Year-on-Year(6.3)%

Segment profit/loss*

(Unit: Millions of yen)



Segment loss

¥(47)M

*Operating profit/loss

Briefing by Segment: Industrial Materials by Business Fields



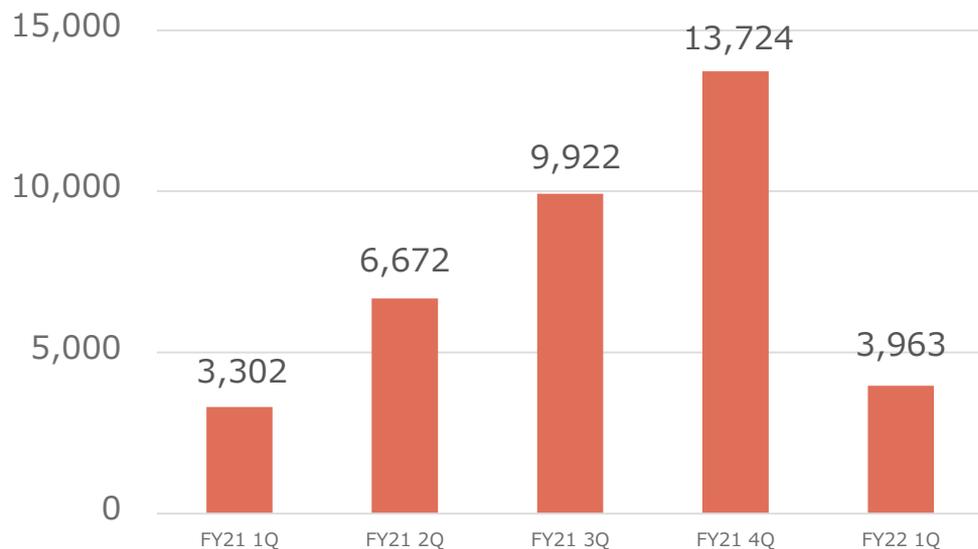
- In the textile field, market stagnated due to price increases and weak demand
- In the plastic field, the automotive market remained sluggish due to the impact of the shortage of semiconductors
- Sales and profit decreased due to an increase in selling, general and administrative expenses resulting from increased sales activities and system investments aimed at expanding business performance

(Unit: Millions of yen)

Business field	FY21 1Q	FY22 1Q	Year-on-Year	
			Amount of change	Ratio of change
Plastic —Design, processing, and sales of transport materials and molded plastic products	1,514	1,564	+50	+3.4%
Advanced and functional solutions —Sales of industrial materials, such as polishing film, and LED installation	449	407	(41)	(9.2)%
Textile —Sales and processing of industrial fabrics, apparel, synthetic leather, sewn products, and textile-related good.	2,084	1,835	(248)	(11.9)%
Rolling stock —Design, processing and sales of interior and exterior components for rolling stock	325	291	(34)	(10.6)%
Total	4,373	4,099	(273)	(6.3)%

Net sales

(Unit: Millions of yen)



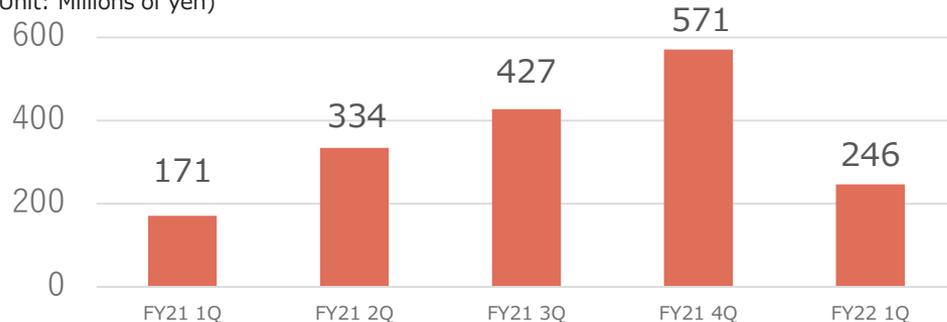
Net sales

¥3,963M

Year-on-Year +20.0%

Segment profit*

(Unit: Millions of yen)



Segment profit

¥246M

Year-on-Year +43.7%

*Operating profit

Briefing by Segment: Electronic Devices by Regions



- In the electronics-related field, both consumer electronics and white goods, our core markets, slowed year-on-year, but we were able to increased new orders, resulting in higher sales and profits.

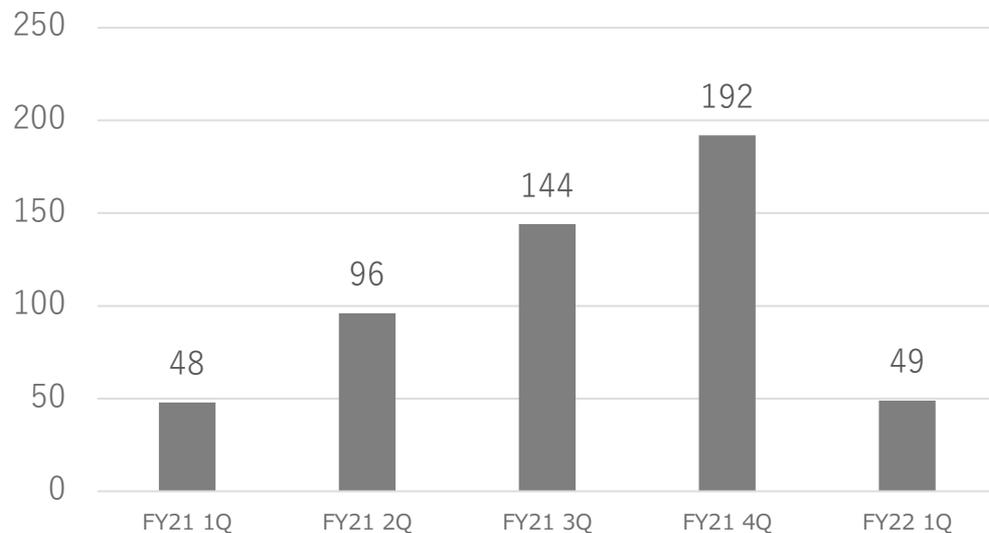
(Unit: Millions of yen)

Area	FY21 1Q	FY22 1Q	Year-on-Year	
			Amount of change	Raito of change
Hongkong —Sales of electronic components and devices, production technologies, quality control support	1,225	997	(227)	(18.6)%
Thailand —Manufacturing and sales of electronic components and devices	1,095	1,757	+661	+60.4%
Japan —Sales of electronic components and devices, production technologies, quality control support.	397	454	+56	+14.2%
Others —Manufacturing and sales of electronic components and devices	583	754	+171	+29.3%
Total	3,302	3,963	+661	+20.0%

- No change in real estate owned by the Company from the previous period, and both net sales and segment profit remained unchanged.

(Unit: Millions of yen)

Net Sales



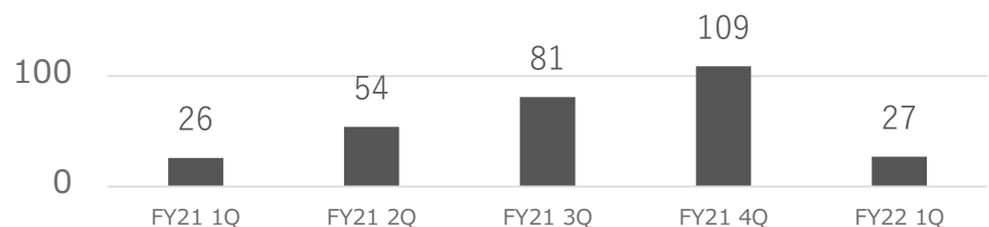
Net sales

¥49M

Year-on-Year +1.8%

(Unit: Millions of yen)

Segment profit



Segment profit

¥27M

Year-on-Year +5.7%

*Operating profit

FY22 1Q Segment Performance Overview



(Unit: Millions of yen)

	FY21 1Q		FY22 1Q		Year-on-Year		Progress against full-year forecast
	Result	Net sales ratio	Result	Net sales ratio	Amount of change	Ratio of change	
Net sales	18,084	-	17,674	-	(409)	(2.3)%	21.6%
Construction Supply	10,360	57.3%	9,562	54.1%	(798)	(7.7)%	19.8%
Industrial Materials	4,373	24.2%	4,099	23.2%	(273)	(6.3)%	21.1%
Electronic Devices	3,302	18.3%	3,963	22.4%	+661	+20.0%	27.9%
Real Estate Leasing	48	0.3%	49	0.3%	+0	+1.8%	24.5%
Operating Profit	256	1.4%	188	1.1%	(68)	(26.6)%	10.5%
Construction Supply	49	-	(38)	-	(87)	-	-
Industrial Materials	9	-	(47)	-	(57)	-	-
Electronic Devices	171	-	246	-	+75	+43.7%	54.9%
Real Estate Leasing	26	-	27	-	+1	+5.7%	27.7%

2. FY22 Full-year Consolidated Performance Forecast

FY22 Consolidated Full-year Forecast (Not changed)



-Forecast of net sales is ¥82,000M, increased 10.7% YoY

-Forecast of profit attributable to owners of parent is ¥1,400M

(Unit: Millions of yen)

	FY21		FY22 (forecast)		Year-on-Year	
	Amount	Net sales ratio	Amount	Net sales ratio	Amount of change	Ratio of change
Net sales	74,054	-	82,000	-	+ 7,946	+ 10.7%
Operating Profit	1,547	2.1%	1,800	2.2%	+ 253	+ 16.3%
Ordinary Profit	1,840	2.5%	1,900	2.3%	+ 60	+ 3.2%
Profit attributable to owners of parent	1,296	1.8%	1,400	1.7%	+ 104	+ 8.0%

FY22 Consolidated Forecast by Segment (Not changed)



(Unit: Millions of yen)

	FY21		FY22(forecast)		Year-on-Year	
	Result	Net sales ratio	Plan	Net sales ratio	Amount of change	Ratio of change
Net sales	74,054	-	82,000	-	+7,946	+10.7%
Construction Supply	42,020	56.7%	48,200	58.8%	+6,180	+14.7%
Industrial Materials	18,116	24.5%	19,400	23.7%	+1,284	+7.1%
Electronic Devices	13,724	18.5%	14,200	17.3%	+476	+3.5%
Real Estate Leasing	192	0.3%	200	0.2%	+8	+4.2%
Operating Profit	1,547	2.1%	1,800	2.2%	+253	+16.4%
Construction Supply	598	-	850	-	+252	+42.1%
Industrial Materials	268	-	400	-	+132	+49.3%
Electronic Devices	571	-	450	-	(121)	(21.2)%
Real Estate Leasing	109	-	100	-	(9)	(8.3)%
Ordinary profit	1,840	2.5%	1,900	2.3%	+60	+3.3%
Profit attributable to owners of parent	1,296	1.8%	1,400	1.7%	+104	+8.0%

3 .Shareholder Return

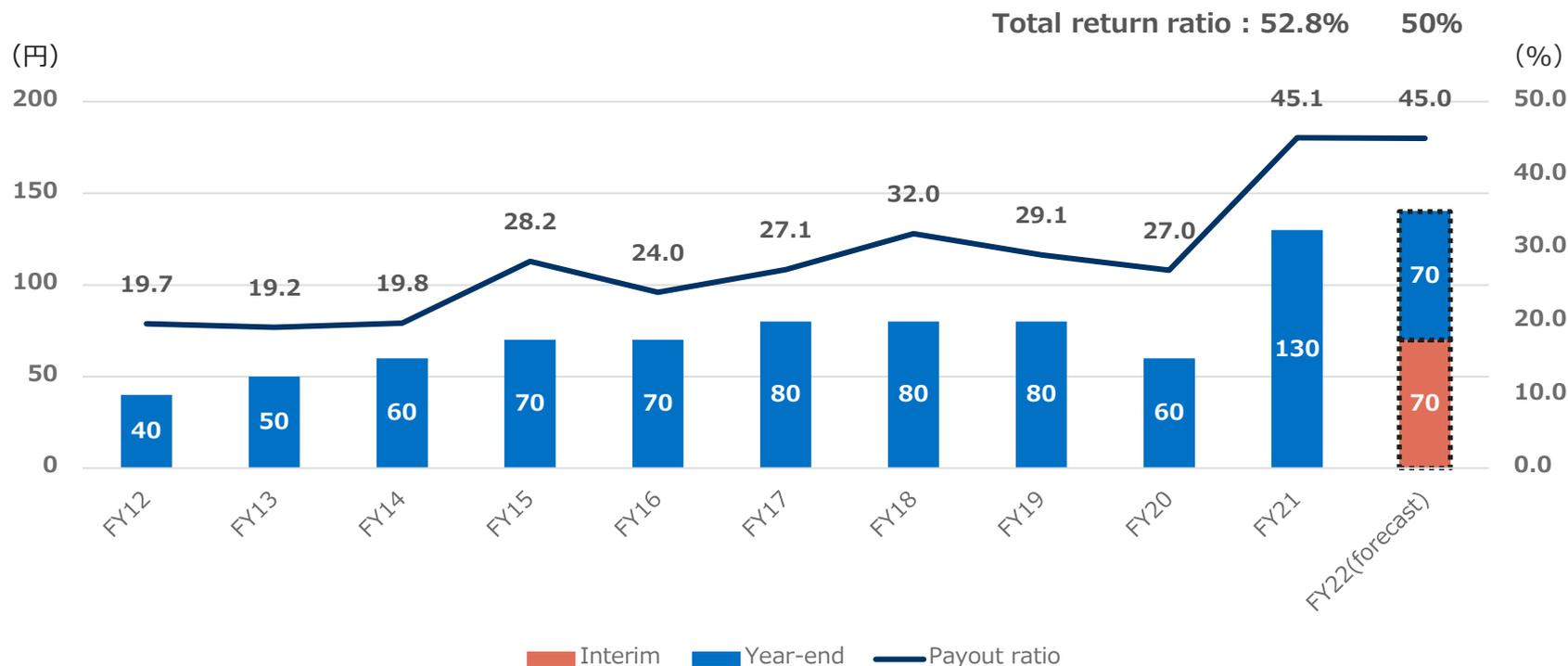
Basic Policy

Consolidated dividend payout ratio of 40% or more - Total return ratio of 50%
Lower limit of total return amount: 500 million yen

FY22

We forecast ¥140 dividends
(interim ¥70, year-end ¥70)

Increase 10 yen
from FY21



*A reverse stock split was implemented on October 1, 2017, at a ratio of 1 share for every 10 shares of common stock; dividend per share amounts for fiscal 2016 and prior are shown after the reverse stock split.

Inquiries on this document

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■ Handling of this document

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