

FY2026 (Fiscal Year Ending March 31, 2027) First Quarter Financial Briefing

Takashima & Co., Ltd.
Securities code: 8007
August 20, 2026

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Kenichi Yamada: My name is Kenichi Yamada, Managing Executive Officer and Division Chief of the Business Integration Division.

I will now explain the first quarter financial results for FY2026.

- 1 | FY2026 Q1 financial results overview
- 2 | Forecast of consolidated financial results for FY2026
- 3 | Shareholder return

Please refer to the table of contents for a summary of the first quarter financial results for FY2026, forecast of consolidated financial results for FY2026, and an explanation of shareholder return from me.

FY2026 Q1 Financial Results Overview



➤ FY2026 Q1 financial results

Net sales
¥21,872M
YoY +1.3%

Operating profit
¥239M
YoY (49.0)%

Ordinary profit
¥498M
YoY (13.1)%

Profit attributable to
owners of parent
¥310M
YoY (20.3)%

➤ Forecast of consolidated financial results for FY2026 (No revision to the earnings forecast)

Net sales
¥100,000M
YoY +10.3%

Operating profit
¥2,300M
YoY +9.4%

Ordinary profit
¥2,400M
YoY +57.5%

Profit attributable to
owners of parent
¥1,600M
YoY +30.6%

➤ Dividend forecast per share (No revision to the dividend forecast)

Dividend: ¥46.00 Interim dividend: ¥23.00
Payout ratio: 98.0% Year-end dividend: ¥23.00

This section provides an overview of the first quarter financial results for FY2026.

Consolidation net sales were 21,872 millions yen, operating profit was 239 million yen, ordinary profit was 498 million yen, and profit attributable to owners of parent was 310 million yen.

Forecast of consolidated financial results for FY2026 is for net sales of 100.0 billion yen, operating profit of 2.3 billion yen, ordinary profit of 2.4 billion yen, and profit attributable to owners of parent of 1.6 billion yen. No revision has been made to the earnings forecast.

For the current term, we plan dividends of 46 yen per share, comprising an interim dividend of 23 yen and a year-end dividend of 23 yen. Based on the earnings forecast, the consolidated dividend payout ratio will be 98.0%. No revisions have been made to the dividend forecast.

Consolidated Performance P/L



- ✓ Net sales: increase driven by growth in the industrial materials segment and other factors
- ✓ Operating profit: profit decline due to challenges from the rise of Chinese companies in the electronic devices segment, increased operating activities expenses in the construction supply segment in anticipation of future business expansion, and other factors
- ✓ Ordinary profit: profit decline despite recording the amount equivalent to negative goodwill arising from making Green Cycle Corporation an equity-method-applied company as investment profit under the equity method

(Unit: millions of yen)

	Q1 FY2025	Q1 FY2026	Amount of change	Ratio of change
Net sales	21,597	21,872	274	1.3%
Cost of sales	18,376	18,640	264	1.4%
Gross profit	3,221	3,231	10	0.3%
SG&A	2,751	2,991	240	8.7%
Operating profit	469	239	(230)	(49.0)%
Operating profit margin	2.2%	1.1%	-	(1.1)pt
Ordinary profit	573	498	(75)	(13.1)%
Profit attributable to owners of parent	389	310	(78)	(20.3)%
EBITDA	874	711	(163)	(18.7)%

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This section provides an explanation of consolidated statement of income.

In the medium-term management plan 2028, “Sustainability + Spiral (Sustainability Positive Spiral),” with FY2028 as the final year, the Group has set targets of achieving profit attributable to owners of parent of 2,000 million yen and ROE of 8.0% or higher.

Net sales increased 1.3% YoY to 21,872 million yen, driven by growth in the industrial materials segment and other factors.

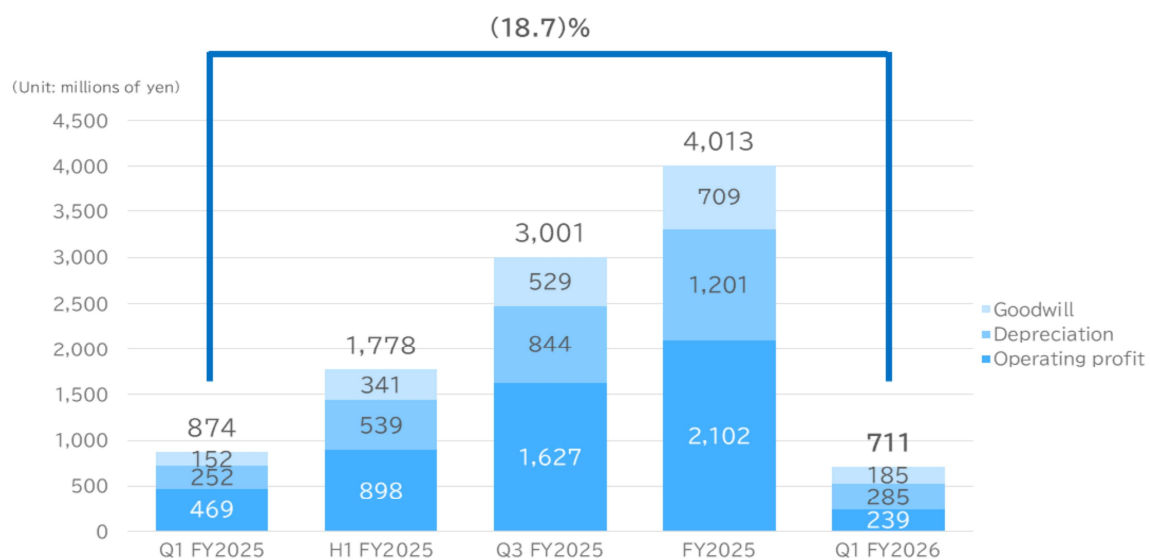
Operating profit decreased 49.0% YoY to 239 million yen, due to challenges arising from the rise of Chinese companies in the electronic devices segment and increased operating activities expenses in the construction supply segment in anticipation of future business expansion.

Ordinary profit decreased 13.1% YoY to 498 million yen, despite recording 148 million yen, equivalent to negative goodwill arising from the additional acquisition of shares in Green Cycle Corporation and its conversion into our equity-method-applied company, was recorded as investment profit under the equity method.

Profit attributable to owners of parent decreased 20.3% YoY to 310 million yen.

EBITDA decreased 18.7% YoY to 711 million yen.

Transition of EBITDA (Based on Operating Profit)



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EBITDA by quarter is shown in the graph. EBITDA in the current Q1 was 711 million yen, down 18.7% YoY due to a decrease in operating profit.

Our Three Business Segments



Construction supply segment



The company handles a variety of commercial products related to construction and building construction, including exterior wall materials, foundation piling methods, insulation materials, solar panel-related materials, and interiors for large, non-residential buildings and residential buildings. We have established a sales and construction network to provide a wide range of solutions from planning and design to construction.

Industrial materials segment



We handle a wide variety of commercial materials, including textiles-related materials, plastic-related materials, and functional materials. Our group companies collaborate in design, manufacturing, processing, and sales to provide combined value to our customers.

Electronic devices segment



In devices, we are engaged in the electronic component sales business, procuring and supplying electronic components from manufacturers, mainly in Asia, in response to customer needs. Assembly is engaged in the contract manufacturing business (EMS), utilizing its own factory in Thailand to perform board mounting for white goods and a wide range of other products.

Our business consists of three segments: construction supply, industrial materials, and electronic devices.

Here is an overview of our business. The construction supply segment handles materials related to construction and building construction, such as exterior wall materials, foundation piling methods, insulation materials, and solar panel-related materials for residential and nonresidential buildings.

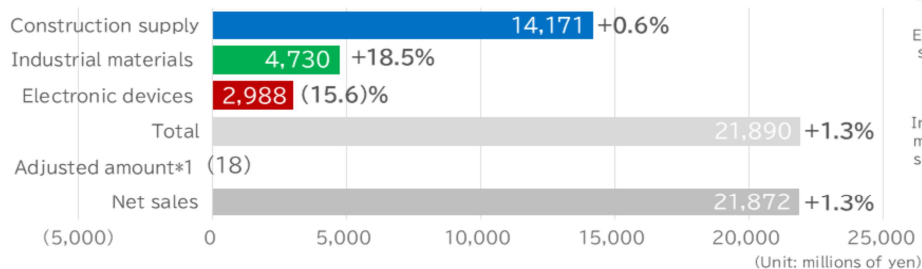
The industrial materials segment handles products such as textiles-related materials, plastic-related materials, and functional materials.

In the electronic devices segment, the devices business procures and supplies electronic components from manufacturers, while the assemblies business handles contract manufacturing of circuit board mounting at its own plants.

Segment Information

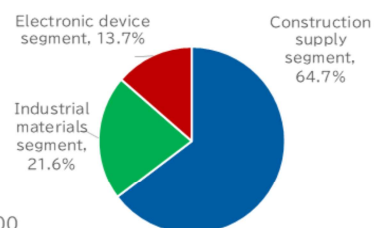


Segment net sales

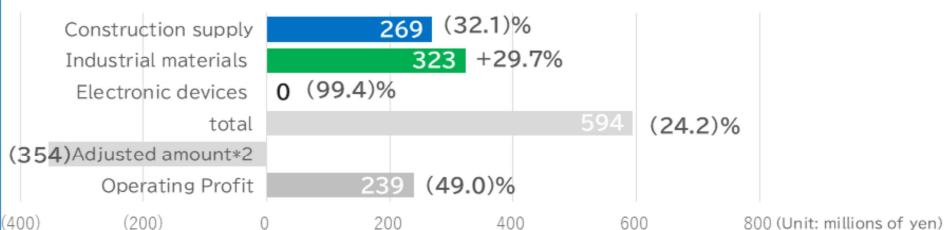


*1 Adjustments represent elimination of intersegment transactions.

Segment sales composition ratio

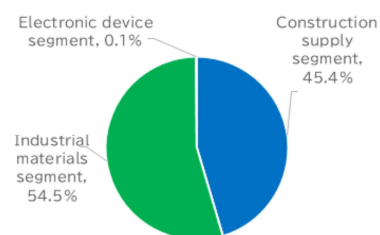


Segment profit



*2 Adjustments are elimination of intersegment transactions and corporate expenses not allocated to each reportable segment.

Segment profit composition ratio



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Total net sales in the construction supply segment increased 0.6% YoY to 14,171 million yen, and segment profit decreased 32.1% YoY to 269 million yen.

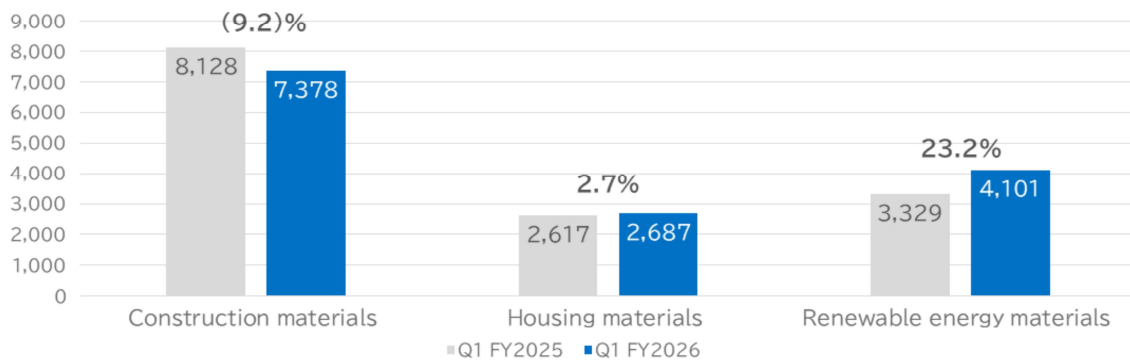
Total net sales in the industrial materials segment increased 18.5% YoY to 4,730 million yen, and segment profit increased 29.7% YoY to 323 million yen.

Total net sales in the electronic devices segment decreased 15.6% YoY to 2,988 million yen, and segment profit decreased 99.4% YoY to less than 1 million yen.

- ✓ Construction materials field: revenue declined due to fluctuations in raw material and logistics costs and project delays, driven by the weak Yen and the situation in the Middle East.
- ✓ Renewable energy materials field: Revenue increased, supported by the performance of Sanwa System Co., Ltd.
- ✓ Segment profit: profit declined due to lower sales in construction materials field and higher SG&A, including expenses related to the business acquisition from Gansui Corporation.

Segment net sales

(Unit: millions of yen)



First, let me explain the main factors of the construction supply segment.

The construction materials field reported a decrease in revenue due to fluctuations in raw material and logistics costs driven by the weak Yen and the situation in the Middle East, as well as project delays.

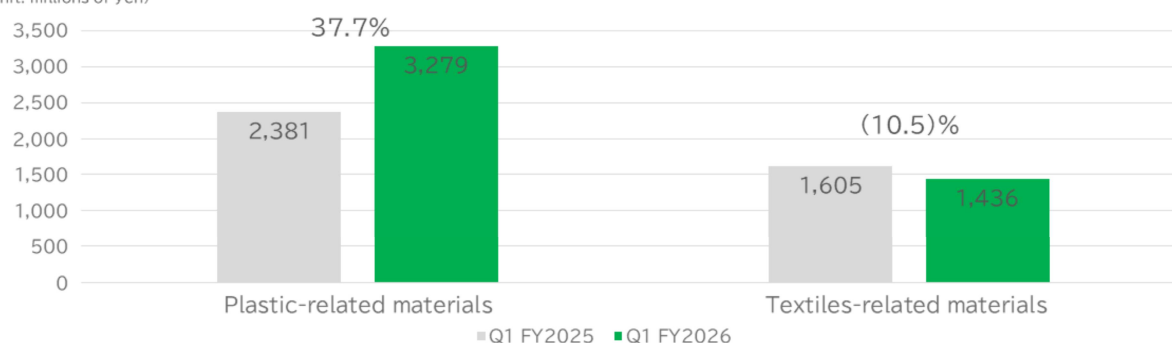
The renewable energy materials field reported an increase in revenue, supported by contributions from the performance of Sanwa System Co., Ltd., which became a consolidation subsidiary in February 2025.

Segment profit declined due to an increase in SG&A, resulting from lower sales in the construction materials field and the recognition of business acquisition-related expenses by consolidation subsidiary Gansui Corporation.

- ✓ Plastic-related materials: orders expanded, mainly for components and logistics materials for automobiles, electronic and precision equipment, and railway vehicles, resulting in higher revenue. Demand for recycled resin products remained firm, resulting in higher revenue.
- ✓ Textiles-related materials: industrial fibers and apparel businesses were sluggish, resulting in lower revenue.
- ✓ Segment profit: increased due to higher gross profit from revenue growth and an improved sales mix.

Segment net sales

(Unit: millions of yen)



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Next, I will explain the main factors of the industrial materials segment.

In the plastic-related materials field, although supply constraints occurred in some areas due to the situation in the Middle East, we focused on securing a stable supply of raw materials. As a result, orders increased mainly for components for automobiles, electronic equipment, precision equipment, railway vehicles, and logistics materials, leading to higher revenue. Demand for recycled resin products, mainly for amusement-related applications, also remained strong, resulting in higher revenue.

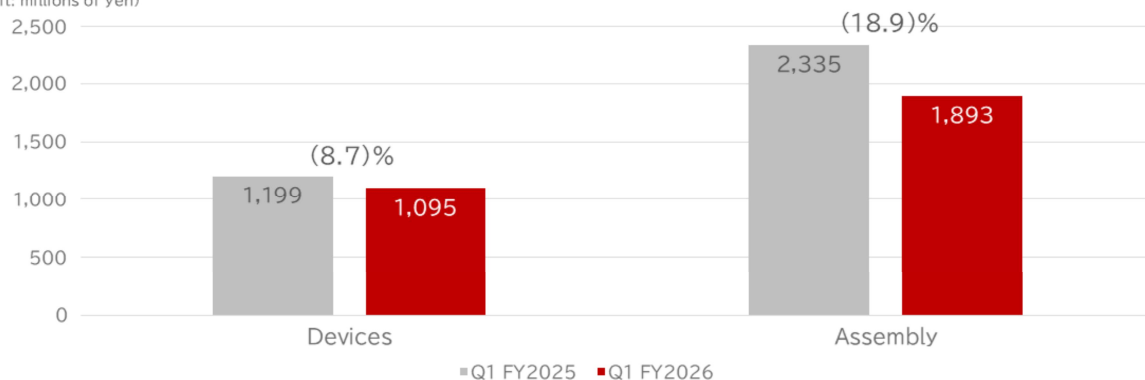
In the textiles-related materials field, industrial fibers and the apparel business remained sluggish, resulting in lower revenue.

Segment profit increased due to higher gross profit from increased revenue and an improved sales mix.

- ✓ In the devices field, sales declined as product sales by major customers were generally weak amid aggressive sales efforts by Chinese electronics manufacturers.
- ✓ In the assembly field, sales declined as PCB assembly for white goods was weak for both products in Japan and ASEAN products, affected by competition from Chinese companies, increased in-house production by major customers, and broader adoption of Chinese EMS companies.

Segment net sales

(Unit: millions of yen)



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Finally, I will explain the main factors of the electronic devices segment.

In Japan's consumer electronics and white goods markets, Chinese companies have rapidly expanded their market share, forcing major Japanese electronics manufacturers, which are our core customer base, to take severe measures, including the sale of businesses in some cases.

In the devices field, product sales by major customers were generally sluggish amid aggressive sales efforts by Chinese electronics manufacturers, resulting in lower revenue.

In the assembly field, PCB assembly for white goods, both for products manufactured in Japan and in ASEAN, was pressured by Chinese companies. In addition, the segment was negatively affected by major customers promoting in-house production and increasing adoption of Chinese EMS companies, resulting in lower revenue.

Consolidated Performance B/S



(Unit: millions of yen)

	Mar. 31, 2026	Jun. 30, 2026	Amount of change	Ratio of change	Main factor of change
Current assets	41,371	43,962	2,590	6.3%	Notes and accounts receivable and contract assets +2,648
					Property, plant and equipment +813
Non-current assets	15,718	18,038	2,320	14.8%	Goodwill +519
					Investment securities +695
Total assets	57,090	62,000	4,910	8.6%	
Current liabilities	24,212	29,062	4,850	20.0%	Short-term borrowings +2,486
					Notes and accounts payable +2,135
Non-current liabilities	9,708	10,090	382	3.9%	Other non-current liabilities +582
Total liabilities	33,920	39,153	5,233	15.4%	
Total net assets	23,169	22,847	(322)	(1.4)%	Retained earnings from the recognition of profit attributable to owners of parent +310
					Retained earnings from the payment of dividends (766)
Total liabilities and net assets	57,090	62,000	4,910	8.6%	
[Financial indicators]					
Equity ratio	40.6%	36.8%		(3.8)pt	

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Next, we will explain the balance sheet.

Current assets increased 6.3% from the end of the previous consolidated fiscal year to 43,962 million yen. The main factor was an increase in notes and accounts receivable and contract assets.

Non-current assets increased 14.8% to 18,038 million yen. The main factors were increases in property, plant and equipment, goodwill, and investment securities.

Current liabilities increased 20.0% to 29,062 million yen. The main factors were increases in short-term borrowings, notes and accounts payable.

Non-current liabilities increased 3.9% to 10,090 million yen. The main factor was an increase in other non-current liabilities.

Total net assets decreased 1.4% to 22,847 million yen. The main factors included a 310 million yen increase in retained earnings due to the recognition of Profit attributable to owners of parent, partly offset by a 766 million yen decrease in retained earnings due to the payment of dividends.

The equity ratio decreased by 3.8 percentage points to 36.8%.

Forecast of Consolidated Financial Results for FY2026



(Unit: millions of yen)

	FY2025	FY2026 forecast	Amount of change	Ratio of change
Net sales	90,642	100,000	9,357	10.3%
Construction supply	58,434	68,100	9,665	16.5%
Industrial materials	17,968	18,200	231	1.3%
Electronic devices	14,289	13,700	(589)	(4.1)%
Total	90,692	100,000	9,307	10.3%
Adjusted amount ^{*1}	(49)	-	-	-
Operating profit	2,102	2,300	197	9.4%
Operating profit margin	2.3%	2.3%	-	(0)pt
Construction supply	1,722	2,150	427	24.8%
Industrial materials	1,222	1,300	77	6.4%
Electronic devices	468	250	(218)	(46.6)%
Total	3,413	3,700	286	8.4%
Adjusted amount ^{*2}	(1,310)	(1,400)	(89)	6.8%
Ordinary profit	1,523	2,400	876	57.5%
Profit attributable to owners of parent	1,225	1,600	374	30.6%

^{*1} Adjustments represent elimination of intersegment transactions.

^{*2} Adjustments are elimination of intersegment transactions and corporate expenses not allocated to each reportable segment.

The following is an explanation of the Company's forecast of consolidated financial results for FY2026.

The forecast is based on currently available and definitive information and takes into account factors such as sales opportunities and demand fluctuations by region and sector, as shown in the table.

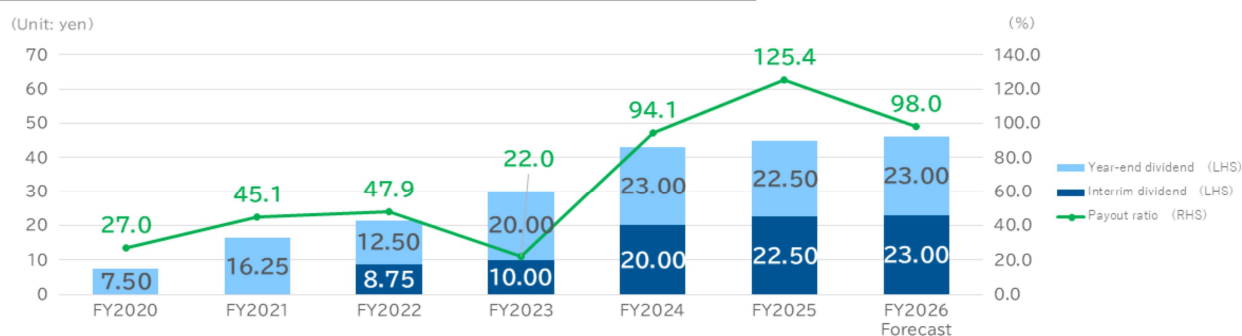
There are no revisions to the earnings forecast announced in May 2026.

Basic Policy

Aiming to become a sustainably growing company through strategic investments, we will expand growth investments while implementing shareholder returns that take capital efficiency into consideration.

- By continuing proactive shareholder returns that are equivalent to or greater than before through **progressive dividends** and **flexible purchase of treasury shares**, we aim to further enhance corporate value

Transition of dividend per share, consolidated dividend payout ratio



* The Company conducted a stock split on October 1, 2023 at a ratio of four shares to one common share, and on October 1, 2025 at a ratio of two shares to one common share. Dividends per share are the amounts taking into account the stock splits.

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I will explain shareholder return.

Our basic policy on shareholder return is to increase investment in growth, aiming to become a company of sustainable growth with strategic investment, while at the same time, we will return profits to shareholders with an awareness of capital efficiency.

Under the new medium-term management plan 2028, we will seek to further enhance corporate value by continuing shareholder return that are at least as proactive as before through progressive dividend and flexible purchase of treasury shares.

For FY2026, we plan to increase the dividend by 1 yen to an annual dividend per share of 46 yen, comprising an interim dividend of 23 yen and a year-end dividend of 23 yen. The consolidated payout ratio based on our forecast for financial results will be 98.0%.

This concludes my presentation.

Inquiries on this document

Investor Relations IR Inquiry, Takashima & Co., Ltd.

URL <https://www.tak.co.jp/en/ir/contact1.html>

■ Handling of this document

[Precautions regarding forecasts]

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