

**Translation**

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## Summary of Consolidated Financial Results for the Year Ended March 31, 2023 (Based on Japanese GAAP)

May 11, 2023

Company name: Takashima & Co.,Ltd.  
 Stock exchange listing: Tokyo  
 Stock code: 8007 URL <https://www.tak.co.jp/en/index.html>  
 Representative: President Koichi Takashima  
 Inquiries: Accounting Unit Manager Koki Sakai TEL +81-3-5217-7297  
 Scheduled date of ordinary general meeting of shareholders: June 23, 2023  
 Scheduled date to file Securities Report: June 26, 2023  
 Scheduled date to commence dividend payments: June 7, 2023  
 Preparation of supplementary material on financial results: Yes  
 Holding of financial results meeting: Yes (for institutional investors, analysts and the press)

(Amounts less than one million yen are rounded down)

### 1. Consolidated financial results for the year ended March 31, 2023 (from April 1, 2022 to March 31, 2023)

#### (1) Consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2023	79,683	7.6	1,764	14.0	1,939	5.4	1,585	22.3
Year ended March 31, 2022	74,054	(8.1)	1,547	10.9	1,840	21.6	1,296	29.6

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/net sales
	Yen	Yen	%	%	%
Year ended March 31, 2023	354.91	–	8.3	4.0	2.2
Year ended March 31, 2022	288.16	–	7.2	4.2	2.1

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2023	53,060	19,539	36.8	4,392.45
As of March 31, 2022	45,176	18,477	40.9	4,129.61

#### (3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended March 31, 2023	700	(1,448)	1,059	7,772
Year ended March 31, 2022	(389)	(654)	2,305	7,301

## 2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended March 31, 2022	–	0.00	–	130.00	130.00	581	45.1	3.2
Year ended March 31, 2023	–	70.00	–	100.00	170.00	758	47.9	4.0
Year ending March 31, 2024 (Forecast)	–	70.00	–	25.00	–		47.5	

\*On October 1, 2023, the Company will carry out a 4-for-1 share split of its common stock. Dividends per share for the fiscal year ended March 31, 2022, the fiscal year ended March 31, 2023, and the end of the second quarter of the fiscal year ending March 31, 2024 are the amounts prior to the stock split. Dividends at the end of the fiscal year ending March 31, 2024 are stated after taking such share split into consideration.

Without the stock split, the year-end dividend per share for the fiscal year ending March 31, 2024 would be 100 yen per share, and the annual dividend per share would be 170 yen per share.

## 3. Forecast of consolidated financial results for the year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	89,000	11.7	1,800	2.0	1,900	(2.1)	1,600	0.9	89.53

\* On October 1, 2023, the Company will carry out a 4-for-1 share split of its common stock. Earnings per share in the forecast of consolidated financial results for the fiscal year ending March 31, 2024, takes into account the effect of this share split. Earnings per share without the stock split would be 358.14 yen.

## 4. Notes

### (1) Changes in significant subsidiaries during the year ended March 31, 2023

(changes in specified subsidiaries resulting in the change in scope of consolidation): No

### (2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: Yes  
 Changes in accounting policies due to other reasons: No  
 Changes in accounting estimates: No  
 Restatement of prior period financial statements: No

### (3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2023	4,466,273 shares	As of March 31, 2022	4,500,973 shares
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Number of treasury shares at the end of the period

As of March 31, 2023	17,888 shares	As of March 31, 2022	26,677 shares
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Average number of shares during the period

Year ended March 31, 2023	4,467,566 shares	Year ended March 31, 2022	4,499,142 shares
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**Consolidated financial statements**  
**Consolidated balance sheets**

(Millions of yen)

	As of March 31, 2022	As of March 31, 2023
<b>Assets</b>		
Current assets		
Cash and deposits	7,305	7,791
Notes receivable - trade	5,071	4,476
Accounts receivable - trade	12,413	15,006
Electronically recorded monetary claims - operating	4,230	5,357
Contract assets	576	1,420
Merchandise and finished goods	4,091	5,162
Work in process	118	64
Raw materials and supplies	1,215	1,446
Costs on uncompleted construction contracts	7	13
Advance payments to suppliers	33	68
Prepaid expenses	79	83
Accounts receivable - other	254	448
Other	73	142
Allowance for doubtful accounts	(47)	(41)
Total current assets	35,423	41,440
Non-current assets		
Property, plant and equipment		
Buildings and structures	4,328	4,322
Accumulated depreciation	(2,855)	(2,799)
Buildings and structures, net	1,473	1,523
Machinery, equipment and vehicles	2,371	2,164
Accumulated depreciation	(1,934)	(1,425)
Machinery, equipment and vehicles, net	437	739
Tools, furniture and fixtures	1,092	1,138
Accumulated depreciation	(979)	(996)
Tools, furniture and fixtures, net	112	142
Land	2,194	2,225
Leased assets	89	106
Accumulated depreciation	(58)	(68)
Leased assets, net	31	37
Construction in progress	2	38
Total property, plant and equipment	4,252	4,707
Intangible assets		
Goodwill	-	1,069
Other	514	592
Total intangible assets	514	1,662
Investments and other assets		
Investment securities	2,992	3,050
Long-term loans receivable	49	46
Account receivable-longterm	139	119
Retirement benefit asset	298	261
Deferred tax assets	126	294
Other	1,556	1,635
Allowance for doubtful accounts	(176)	(158)
Total investments and other assets	4,986	5,249
Total non-current assets	9,753	11,619
Total assets	45,176	53,060

(Millions of yen)

	As of March 31, 2022	As of March 31, 2023
Liabilities		
Current liabilities		
Notes and accounts payable - trade	14,123	15,277
Electronically recorded obligations - operating	3,864	5,735
Short-term borrowings	686	3,210
Contract liabilities	322	405
Current portion of bonds payable	–	10
Current portion of long-term borrowings	240	337
Accrued expenses	591	1,095
Income taxes payable	384	384
Advances received	12	17
Accrued consumption taxes	86	159
Provision for bonuses	427	554
Provision for bonuses for directors (and other officers)	35	52
Other	248	345
Total current liabilities	21,024	27,585
Non-current liabilities		
Bonds payable	–	30
Long-term borrowings	3,360	3,347
Deferred tax liabilities	291	225
Deferred tax liabilities for land revaluation	204	204
Retirement benefit liability	68	84
Other	1,751	2,043
Total non-current liabilities	5,675	5,935
Total liabilities	26,699	33,520
Net assets		
Shareholders' equity		
Share capital	3,801	3,801
Capital surplus	1,725	1,637
Retained earnings	11,792	12,482
Treasury shares	(56)	(47)
Total shareholders' equity	17,262	17,874
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	738	704
Revaluation reserve for land	417	417
Foreign currency translation adjustment	36	555
Remeasurements of defined benefit plans	21	(12)
Total accumulated other comprehensive income	1,214	1,665
Total net assets	18,477	19,539
Total liabilities and net assets	45,176	53,060

**Consolidated statements of income and consolidated statements of comprehensive income**  
**Consolidated statements of income**

(Millions of yen)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Net sales	74,054	79,683
Cost of sales	65,725	70,249
Gross profit	8,328	9,434
Selling, general and administrative expenses		
Packing and transportation costs	331	364
Advertising expenses	213	254
Employees' salaries and allowances	3,002	3,170
Provision for bonuses	427	554
Provision for bonuses for directors (and other officers)	35	52
Retirement benefit expenses	41	127
Welfare expenses	616	654
Travel and transportation expenses	246	322
Depreciation	199	333
Rent expenses	395	362
Other	1,269	1,474
Total selling, general and administrative expenses	6,780	7,670
Operating profit	1,547	1,764
Non-operating income		
Interest income	42	39
Dividend income	116	136
Share of profit of entities accounted for using equity method	–	12
Foreign exchange gains	69	–
Reversal of allowance for doubtful accounts	–	27
Subsidy income	50	38
Miscellaneous income	77	94
Total non-operating income	356	347
Non-operating expenses		
Interest expenses	24	51
Foreign exchange losses	–	104
Share of loss of entities accounted for using equity method	10	–
Leave allowance of non-current assets	23	12
Miscellaneous expenses	4	4
Total non-operating expenses	63	172
Ordinary profit	1,840	1,939
Extraordinary income		
Gain on sale of investment securities	26	276
Gain on insurance claims	29	–
Gain on bargain purchase	–	70
Total extraordinary income	55	346

(Millions of yen)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Extraordinary losses		
Loss on sale of non-current assets	–	31
Impairment losses	70	–
Loss on retirement of non-current assets	–	30
Loss on tax purpose reduction entry of non-current assets	–	8
Total extraordinary losses	70	69
Profit before income taxes	1,826	2,216
Income taxes - current	645	681
Income taxes for prior periods	–	70
Income taxes - deferred	(115)	(120)
Total income taxes	529	631
Profit	1,296	1,585
Profit attributable to owners of parent	1,296	1,585

**Consolidated statements of comprehensive income**

(Millions of yen)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Profit	1,296	1,585
Other comprehensive income		
Valuation difference on available-for-sale securities	(158)	(33)
Foreign currency translation adjustment	225	518
Remeasurements of defined benefit plans, net of tax	(73)	(34)
Total other comprehensive income	(6)	450
Comprehensive income	1,290	2,036
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,290	2,036

## Consolidated statements of changes in equity

Fiscal year ended March 31, 2022

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	3,801	1,822	10,685	(76)	16,233
Cumulative effects of changes in accounting policies			81		81
Restated balance	3,801	1,822	10,766	(76)	16,314
Changes during period					
Dividends of surplus			(270)		(270)
Profit attributable to owners of parent			1,296		1,296
Purchase of treasury shares				(101)	(101)
Disposal of treasury shares		(1)		25	23
Cancellation of treasury shares		(96)		96	–
Net changes in items other than shareholders' equity					
Total changes during period	–	(97)	1,026	19	948
Balance at end of period	3,801	1,725	11,792	(56)	17,262

	Accumulated other comprehensive income					Total net assets
	Valuation difference on available-for-sale securities	Revaluation reserve for land	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of period	897	417	(189)	95	1,221	17,454
Cumulative effects of changes in accounting policies						81
Restated balance	897	417	(189)	95	1,221	17,535
Changes during period						
Dividends of surplus						(270)
Profit attributable to owners of parent						1,296
Purchase of treasury shares						(101)
Disposal of treasury shares						23
Cancellation of treasury shares						–
Net changes in items other than shareholders' equity	(158)	–	225	(73)	(6)	(6)
Total changes during period	(158)	–	225	(73)	(6)	941
Balance at end of period	738	417	36	21	1,214	18,477



	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	3,801	1,725	11,792	(56)	17,262
Cumulative effects of changes in accounting policies					–
Restated balance	3,801	1,725	11,792	(56)	17,262
Changes during period					
Dividends of surplus			(895)		(895)
Profit attributable to owners of parent			1,585		1,585
Purchase of treasury shares				(102)	(102)
Disposal of treasury shares		3		20	23
Cancellation of treasury shares		(91)		91	–
Net changes in items other than shareholders' equity					
Total changes during period	–	(87)	690	9	611
Balance at end of period	3,801	1,637	12,482	(47)	17,874

	Accumulated other comprehensive income					Total net assets
	Valuation difference on available-for-sale securities	Revaluation reserve for land	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of period	738	417	36	21	1,214	18,477
Cumulative effects of changes in accounting policies					–	–
Restated balance	738	417	36	21	1,214	18,477
Changes during period						
Dividends of surplus						(895)
Profit attributable to owners of parent						1,585
Purchase of treasury shares						(102)
Disposal of treasury shares						23
Cancellation of treasury shares						–
Net changes in items other than shareholders' equity	(33)		518	(34)	450	450
Total changes during period	(33)	–	518	(34)	450	1,062
Balance at end of period	704	417	555	(12)	1,665	19,539

## Consolidated statements of cash flows

(Millions of yen)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Cash flows from operating activities		
Profit before income taxes	1,826	2,216
Depreciation	391	539
Impairment losses	70	–
Loss (gain) on sale of investment securities	(26)	(276)
Gain on insurance claims	(29)	–
Gain on bargain purchase	–	(70)
Increase (decrease) in allowance for doubtful accounts	(7)	(26)
Increase (decrease) in provision for bonuses	100	93
Increase (decrease) in net defined benefit asset and liability	(88)	(11)
Increase (decrease) in provision for bonuses for directors (and other officers)	11	16
Interest and dividend income	(158)	(176)
Interest expenses	24	51
Decrease (increase) in trade receivables and contract assets	362	(3,488)
Decrease (increase) in inventories	(1,588)	(771)
Increase (decrease) in trade payables	(535)	2,692
Increase (decrease) in advances received	(682)	4
Contract liabilities	322	81
Decrease (increase) in accounts receivable - other	(150)	(137)
Increase (decrease) in accrued consumption taxes	(120)	66
Increase (decrease) in accounts payable - other, and accrued expenses	17	462
Other, net	281	125
Subtotal	21	1,392
Interest and dividends received	158	175
Interest paid	(24)	(51)
Income taxes paid	(562)	(825)
Proceeds from insurance income	29	8
Extra retirement payments	(11)	–
Net cash provided by (used in) operating activities	(389)	700

(Millions of yen)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Cash flows from investing activities		
Payments into time deposits	(1)	(1)
Purchase of property, plant and equipment	(278)	(552)
Proceeds from sale of property, plant and equipment	0	52
Purchase of intangible assets	(389)	(170)
Purchase of investment securities	(5)	(5)
Proceeds from sale of investment securities	45	457
Purchase of shares of subsidiaries resulting in change in scope of consolidation	–	(1,211)
Loan advances	(11)	(2)
Proceeds from collection of loans receivable	3	3
Proceeds from cancellation of insurance funds	–	5
Other, net	(17)	(22)
Net cash provided by (used in) investing activities	(654)	(1,448)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	35	2,454
Repayments of long-term borrowings	(261)	(240)
Proceeds from long-term borrowings	3,000	–
Purchase of treasury shares	(101)	(102)
Dividends paid	(271)	(891)
Other, net	(95)	(161)
Net cash provided by (used in) financing activities	2,305	1,059
Effect of exchange rate change on cash and cash equivalents	159	158
Net increase (decrease) in cash and cash equivalents	1,421	470
Cash and cash equivalents at beginning of period	5,880	7,301
Cash and cash equivalents at end of period	7,301	7,772